

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 DODE-00 NRC-07 NSAE-00 USIA-15

TRSE-00 ERDA-07 CIAE-00 COME-00 /049 W

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P 161315Z SEP 76

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC PRIORITY 4913

UNCLAS ANKARA 7111

E.O. 11652: N/A

TAGS: ESTC, TU

SUBJECT: REQUEST FOR RECOMMENDATION UNDER DIB-678P PROCEDURE

REF: STATE 208315

1. EMA MUHENDISLIK KOLLEKTIF SIRKETI (ADDRESS: ADAKALE SOKAK 41/6, ANKARA, TURKEY) IS A SMALL GENERAL PARTNERSHIP COMPANY WITH TWO PARTNERS HOLDING EQUAL CAPITAL SHARES. PARTNERS ARE ERIS KALKAN AND C. BALAMBER GOKCIN, BOTH YOUNG ELECTRONIC ENGINEERS RECENTLY GRADUATED FROM MIDDLE EAST TECHNICAL UNIVERSITY. FIRM WAS ESTABLISHED AUGUST 1975 TO IMPORT AND SELL HEWLETT-PACKARD MEDICAL PRODUCTS. CAPITAL IS TL900,000 (US\$1EQUALSTL16,00). TWO PARTNERS AND ONE SECRETARY OCCUPY MODESTLY FURNISHED, CENTRALLY LOCATED OFFICE IN ANKARA. ONE PART-TIME SALESMAN IN ISTANBUL. PARTNERS PERFORM ADMINISTRATIVE/COMMERCIAL FUNCTIONS AND ALSO SERVICE EQUIPMENT.

2. COMPANY IS ENERGETICALLY PROMOTING HEWLETT-PACKARD PRODUCTS AND SEEMS TO TAKE PRIDE IN BEING FIRM'S REP IN TURKEY. CUSTOMERS INCLUDE UNIVERSITY, MINISTRY OF DEFENSE, CERTAIN GOVERNMENT AGENCY AND PRIVATE HOSPITALS, AS WELL AS PRIVATE PHYSICIANS. DIRECT SALES AND SERVIC VOLUME FOR AUGUST 1975 - JULY 1976 PERIOD REPORTED AS APPROX. TL 280,000. CONTRACTS FOR NEXT 4-5 MONTHS FOR MEDICAL RECORDING SYSTEMS, PATIENT MONITORS AND ELECTROCARDIOGRAPHS MAY AMOUNT TO \$300,000, ACCORDING TO ONE PARTNER.

3. COMPANY FULLY AWARE OF DIB-678P RESPONSIBILITIES

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INCLUDING PARAGRAPH 373.3 (L) CONDITIONS CONCERNING RECORDS.

EMBASSY REVMENDS EMA COMPANY AS REP OF HEWLETT-PACKARD
UNDER DIB-678P PROCEDURE.
FRANCIS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, END USE CHECKS, BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Draft Date: 16 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ANKARA07111
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760349-0836
From: ANKARA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760955/aaaabuym.tel
Line Count: 64
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 76 STATE 208315
Review Action: RELEASED, APPROVED
Review Authority: vandyklc
Review Comment: n/a
Review Content Flags:
Review Date: 25 FEB 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 FEB 2004 by MaustMC>; APPROVED <25 AUG 2004 by vandyklc>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: REQUEST FOR RECOMMENDATION UNDER DIB-678P PROCEDURE
TAGS: ESTC, TU, US, EMA MUHENDISLIK KOLLEKTIF SIRKETI, HEWLETT-PACKARD
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006